



Convention 

# Profession: Broker

It's the new word in Québec

April 21 and 22, 2009



## SCHEDULE

TUESDAY, APRIL 21, 2009		
EVENING	4:00 p.m.	<b>WELCOME AND REGISTRATION OPENING OF EXHIBITORS' HALL</b>
	5:00 p.m.	<b>COCKTAIL</b> <small>Sponsored by the FCIQ and the ACAIQ</small>
	6:00 p.m.	<b>CHAIR'S DINNER KEYNOTE ADDRESS FROM THE CHAIR PRESENTATION OF THE QUÉBEC REAL ESTATE BROKERAGE AWARD</b>
		M <sup>e</sup> Gilles Duchesne 
		<b>SHOW DANCING</b>
10:00 p.m.	<b>END OF EVENING</b>	

Sponsored by the Fonds d'indemnisation du courtage immobilier

WEDNESDAY, APRIL 22, 2009		
MORNING	9:00 a.m.	<b>OPENING REMARKS</b> Christiane St-Jean
	9:10 a.m.	<b>THE NEW REAL ESTATE BROKERAGE ACT: WHAT'S NEW?</b> Robert Nadeau
	10:00 a.m.	<b>BREAK</b>
	10:30 a.m.	<b>ANNUAL GENERAL MEETING</b>
	11:00 a.m.	<b>YOUR FINANCIAL SUCCESS: HEAVEN OR HELL ON EARTH?</b> Hélène Morand
	11:40 a.m.	<b>EXHIBITORS' HALL</b>
AFTERNOON	12:00 p.m.	<b>LUNCH PRESENTATION OF THE 2009 CONTINUING EDUCATION AWARDS</b>
	1:15 p.m.	<b>DEBATE: THE ECONOMY UNDER THE EXPERTS' MICROSCOPE: TRENDS, PROSPECTS AND IMPACTS FOR THE REAL ESTATE BROKERAGE INDUSTRY</b>  Moderator: Jean-Philippe Décarie  Panelists: <ul style="list-style-type: none"> <li>Alain Dubuc, economist</li> <li>René Vézina, business editor</li> <li>Michel Beauséjour, chief executive officer, GMRB</li> <li>François Léger, Chartered real estate agent</li> </ul>
	2:30 p.m.	<b>BREAK / ELECTION: THE CANDIDATES SPEAK</b>
	3:00 p.m.	<b>WORK/PRIVATE LIFE: DO I STILL HAVE ANY CONTROL OVER MY LIFE?</b> Dr Serge Marquis
	4:30 p.m.	<b>DRAW FOR THE "WINNING PACKAGE" CONTEST CLOSING REMARKS</b> Christiane St-Jean
4:45 p.m.	<b>END OF CONVENTION</b>	

### Master of ceremonies



Christiane St-Jean

### Speakers



Robert Nadeau  
President and Chief  
Executive Officer  
of the ACAIQ



Hélène Morand  
Syndic of the ACAIQ



Dr Serge Marquis

### Debate Moderator

Jean-Philippe Décarie



### Panelists



Alain Dubuc  
Economist



René Vézina  
Business Editor



Michel Beauséjour  
Chief executive officer,  
GMRB



François Léger  
Chartered real  
estate agent



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## REGISTRATION form

Please write in block letters (make a copy of this form for each registrant)

LAST NAME AND FIRST NAME \_\_\_\_\_ CERTIFICATE NO. \_\_\_\_\_  
 BROKERAGE FIRM OR COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_  
 POSTAL CODE \_\_\_\_\_ TELEPHONE NO. \_\_\_\_\_ FAX NO. \_\_\_\_\_ EMAIL \_\_\_\_\_

### Registration fees

PRE-REGISTRATION CONTEST		EARLY BIRD SPECIAL (before March 20, 2009)	REGULAR PRICE
<b>Register now and you could win:</b> • an Inspiron Mini 12" laptop computer (value: \$800); or • a 32 gig I-Pod Touch (value: \$450)			
<b>A</b>	<input type="checkbox"/> <b>COMPLETE PACKAGE *</b> Includes cocktail, chair's dinner on Tuesday, April 21 and activities and lunch on Wednesday, April 22	<b>\$259</b> + txs = \$292.35	<b>\$325</b> + txs = \$366.84
<b>B</b>	<input type="checkbox"/> <b>Chair's dinner</b> Includes cocktail	<b>\$125</b> + txs = \$141.09	<b>\$171</b> + txs = \$193.02
<b>C</b>	<input type="checkbox"/> <b>Complete day</b> Includes activities and lunch on Wednesday, April 22	<b>\$149</b> + txs = \$168.18	<b>\$199</b> + txs = \$224.62

Registrations will be accepted online, by fax, by phone or by mail until Thursday, April 16, at 4:00 PM. After that, you will have to register for the event at the door.

### Payment

Amount payable: \_\_\_\_\_

- Cheque included (broker only)  
 Certified personal cheque included  
 Credit card  Visa  Mastercard

\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|  
 CREDIT CARD NO. EXPIRATION DATE

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

Cheque payable to "ACAIIQ" or  
 "Association des courtiers et  
 agents immobiliers du Québec"

### Four ways to register

**1. Online:**  
**acaiq.com**

**Triple your chances of winning by registering online!**

**2. By fax:**

450 676-1971

**3. By phone:**

450 676-4800 or  
 1 800 440-5110

**4. By mail:**

ACAIIQ  
 6300 Auteuil Avenue  
 Suite 300  
 Brossard (Québec) J4Z 3P2

### Accommodations

The Association has reserved a block of rooms for Tuesday, April 21, 2009 at the following four hotels, for a limited time only. Book early!

Hôtel Delta Trois-Rivières\*\*\*\*  
 Rate: \$129 to \$149  
 1620, Notre-Dame, Trois-Rivières Tel.: 1 888 890-3222

Hôtel Gouverneur Trois-Rivières\*\*\*\*  
 Rate: \$112 to \$132  
 A 5-minute walk from the Delta  
 975, rue Hart, Trois-Rivières Tel.: 1 888 910-1111

Les Suites Lavolette\*\*\*\*  
 Rate: \$109 to \$129  
 A 10-minute drive from the Delta  
 7201, Notre-Dame Ouest, Trois-Rivières Tel.: 1 800 567-4747

Hôtel Super 8  
 Rate: \$109.88 to \$139.88 (breakfast included)  
 A 15-minute drive from the Delta  
 3185, boul. St-Jean, Trois-Rivières Tel.: 1 800 561-7666

**CANCELLATION POLICY:** REGISTRATION FEES ARE NOT REFUNDABLE BUT MAY BE TRANSFERRED TO ANOTHER PERSON. TRANSFER REQUESTS MUST BE MADE IN WRITING AND RECEIVED BY THE ASSOCIATION BY APRIL 16, 2009 AT THE LATEST.

**CONFIRMATION:** FOR ONLINE REGISTRATIONS, YOU WILL RECEIVE A CONFIRMATION BY EMAIL. FOR ALL OTHER REGISTRATIONS, THE ASSOCIATION WILL FAX YOUR REGISTRATION CONFIRMATION TO YOU. PLEASE PRESENT IT WHEN YOU ARRIVE FOR THE CONVENTION.

### \* "Winning Package!" Contest

You could win a wonderful stay at Auberge Le Baluchon  
 Gastronomy – Health Spa – Outdoor Activities (\$780 gift card)  
 by registering for the ACAIIQ Convention 2009 **COMPLETE PACKAGE (A)**.

Auberge  
**Le Baluchon**  
 Gastronomique • Spa • Plein air & culture

The draw will take place on April 22, 2009 at 4:30 p.m. at the closing of the convention among all participants registered before 4:00 p.m. on April 16, 2009. Contest details are available on the ACAIIQ website (www.acaiq.com) in the ACAIIQ Convention 2009 section. The contest winner will have to answer a skill-testing question to be awarded the prize.

### Register now, for a chance to win one of the following prizes!

- an Inspiron Mini 12" laptop computer (value: \$800)
- a 32-gig I-Pod Touch (value: \$450)

Both drawings will be held on March 20, 2009 at 1:00 PM at the ACAIIQ office, among all of the participants who register before noon on March 20. The drawings will be conducted electronically. Contest details are available on the ACAIIQ Web site (www.acaiq.com), in the ACAIIQ Convention 2009 section. Contest winners must answer a skill-testing question to receive their prize.

